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IMSA COMPETITION MEMO IMPC #19-08

To: All IMSA Michelin Pilot Challenge Participants

From: IMSA Competition

Date: December 13

Re: 2019 Michelin Tire Policies and Rates

Please find the Michelin IMSA Competition Tire Service Policies and Rates below.



IMSA Competition Tire Service Policies and Rates

Tire Ordering:

1. Tires ordered for an IMSA-sanctioned test or race must be ordered three weeks prior to the event. No assurance of tire availability will be made for tires ordered after the deadline.
2. Orders can be placed in three ways
 - a. Online ordering – www.jacksonracetires.com will be on the IMSA Competitor website. Online ordering will be available 12/3/18.
 - b. Phone – (864) 272-3183
 - c. Email – racetires@jacksonmg.com
3. Teams are not required to purchase pre-ordered tires unless there is also a request to mount the tires prior to the event. (A mounted tire is a sold tire.)
4. If the quantity of pre-ordered tires exceeds the expected allocation of tires for the event, please provide an explanation of the use of the additional tires. Those tires will be considered sold to the Team and must be taken from the event by the Team.

Payment:

1. An acceptable form of payment must be in place before tires will be released.
2. Acceptable forms of payment include ACH, credit card and check. (NSF checks will be charged a \$35 fee.)
3. Teams with previously declined credit cards and/or NSF checks will be required to prepay for their tires.
4. The party responsible for payment must be identified for each car individually.

Tire Pricing and Other Costs:

1. Tires will be sold at the published IMSA racer prices. (Price list included as the final page of this document. Applicable state and local taxes will be collected.)
2. At IMSA-sanctioned tests and races (inclusive of promoter test days) the tire price includes the initial mounting and balancing as well as scrapping.
 - o Re-mounting and/or re-balancing tires will be charged \$5/tire.
3. Tires sold for use at private tests can be mounted and balanced at a cost of \$25/tire.

Tire and Rim Policies

1. All rims must be clearly and permanently marked, on both the inside and the outside of the wheel (visible when tire is mounted), with the car number and wheel position. If the position is not marked it is assumed the wheel is not position-sensitive.
2. Valve cores, tape, grease, dirt, and wheel weights must be removed prior to delivering the wheels to the tire workshop for mounting.
3. Tire must be deflated before delivery to the tire workshop.
4. Single plane spin balancing will be used for all wheels. Teams may specify inboard/outboard placement of the weights to avoid interference with brake calipers.
5. Wheels containing a counter balance must be marked at "CB" and the weight must be taped.
6. Inspection and maintenance of the wheels is the responsibility of the teams.



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7. If issues related to the wheel's performance are noted during routine mounting operations the team will be contacted and the tire will not be mounted until the issue has been resolved.
8. The following markings must be used for tires that are returned to the workshop.
 - a. // - Save "scuffed" tires
 - b. X – Scrap tire
 - c. / - Keep tire mounted
9. MICHELIN RESERVES THE RIGHT TO REFUSE MOUNTING A USED TIRE DEEMED AS UNSAFE.
10. Remounting and/or balancing of used tires are subject to additional mounting service charges.
11. COMPLIANCE WITH PUBLISHED MICHELIN GUIDELINES (PRECO) REGARDING PRESSURES, SET-UP, ETC IS NOT OPTIONAL
12. Any questions or concerns regarding a tire should be directed to an onsite Motorsports Tire Specialist.

Tire Cart Program

1. Two tire carts are available for each IMSA Premium Entry car at no cost. (Each cart has a capacity of three mounted sets.) Carts will be transported to/from races by Michelin's trackside service provider, Jackson Motorsports Group.
2. The cart program is not to be used for rain tires. Rain tires must be kept in the team's possession.
3. Each cart will be marked with the appropriate car number (color-coded by class). Car numbers cannot be mixed on any one cart.
4. Tire carts are the property of Michelin Motorsport North America and may not be modified without permission. Any damage must be brought to the attention of Michelin Motorsport North America as soon as it is discovered.
5. Intent to participate in the tire cart program must be communicated at the beginning the race season.
6. Use, or non-use, of tire carts at a particular race must be specified at the time tires for that race are pre-ordered.
7. Carts must be returned within one hour of the conclusion of the team's race.

Testing Support

1. Michelin reserves the right to attend any private test. A Michelin Motorsport Tire Specialist must be present for all on-track testing that uses Confidential (GTLM) or Semi-Confidential tires (DPi & LMP2). The travel related costs for MTS participation will be included in any private testing services quotation provided by Jackson Motorsports Group.
2. Jackson Motorsports Group is available to provide on-site tire mounting services at private tests.



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- a. The cost of on-site mounting service will vary based on track location, number of days of testing and car count.
- b. Please contact the IMSA Sales Director at (864) 272-3183 or racetires@jacksonmg.com to obtain a quote for support. The subject line should start with TEST and be followed by the team name, test location and test dates.
- c. Requests for support must be received a minimum of 30 days prior to the first day of the test. The request should include track dates, testing times, approximate number of tires required, and number of cars participating in the test. An estimate of support costs will be provided to the team.
- d. Race tires are the priority during race week. Tires for post-race private tests will be mounted as time permits. Requests for this service must be made and approved prior to the race.

Michelin Obligations

1. Provide to each team, for team use during IMSA events, semi-confidential or commercial tires and technical support at the track for each event through Michelin Tire Specialists. Michelin Tire Specialists will provide applicable tire pressure and vehicle alignment limitations, offer guidance on tire use for optimum tire performance and monitor tire performance at each event. However, it is understood and agreed that final determination and setting of tire related settings appropriate for use during any particular event shall be made by the team, consistent with IMSA regulations and Michelin specified limits. Any technical assistance provided by Michelin Tire Specialists will not constitute any representation, warranty, assurance, guarantee, or inducement to the team and such advisory information is provided "AS IS."
 - a. Confidential Tires which are manufactured by Michelin or an affiliate may be provided for use at IMSA events. Confidential tires are provided as part of a tire & services package and remain Michelin property. Confidential tires must will be returned to a location identified by Michelin at the conclusion of each event.
 - b. Semi-confidential Tires which are manufactured by Michelin or an affiliate may be available for purchase by a team for use at IMSA events. Semi-confidential tires must be returned to Michelin when a team has determined those tires will no longer be used.
2. Provide up to two (2) carts per car for each team to use at events to move tire/wheel assemblies around. Tire carts are and shall remain the property of Michelin Motorsport North America and will be managed and controlled by Jackson Motorsports Group.
3. Provide and monitor compliance with Michelin published guidelines related to pressure, camber, set up, etc. for each tire mounted.
4. Provide insurance liability coverage for tire carts (excluding purchased tires or mounted sets which are owned by the team) while in transit and at the warehouse location in Greenville between IMSA events.



IMSA Competition Tire Service Policies and Rates

Jackson Motorsports Group Obligations

1. Serve as the point of sale for all tires purchased by teams, including semi-confidential and commercial tires
2. Provide tire fitting, mounting and balancing services for all tires purchased
3. Provide services associated with tire carts including movement of tire carts to and from each event
4. Serve as the point of contact for any team requesting private testing of tires
5. Provide insurance liability coverage for the warehouse and physical storage of all tires once they are purchased by teams, including all tires and mounted sets located on tire carts and all tires which have been purchased but not yet mounted or not stored on tire carts. This insurance coverage includes all tires and mounted sets during transport to and from each event.

Team Obligations

1. Maintain responsibility for all wheel cleaning, repair or maintenance requested or required in advance of tire mounting
2. Comply with all published Michelin guidelines for tire pressures and vehicle alignment setting limits.
3. Inspect and examine all Michelin-supplied tires prior to each event and be responsible for proper inspection and maintenance of those tires, consistent with normal standards and practices in the racing industry.
4. Agree that all confidential (GTLM) & semi-confidential (DPi & LMP2) tires will be returned to a location identified by Michelin immediately following the close of activities on the final day of each IMSA event. Failure to return any and all confidential tires & semi-confidential is considered an immediate breach of this agreement and may result in the denial of the team's access to confidential/semi-confidential tires or service of confidential/semi-confidential tires. If Michelin requests (in writing) the return of any or all confidential tires provided to a team, regardless of their location, the team shall immediately return all such tires. If after such a request, the team fails or refuses to comply, Michelin may enter upon the premises where the tires are located and repossess the same without liability on the part of Michelin or the necessity of posting bond or obtaining a court order.
5. Agree to provide Michelin access to the supplied tires during the Season in order to allow Michelin to evaluate the tires' performance. Failure to allow Michelin access to any Michelin Competition tire, or team's allowing unauthorized access to any confidential or semi-confidential tire to a third party is also considered an immediate breach of this agreement and will result in the denial of the team's access to Michelin Competition tires or service of said tires.



IMSA Competition Tire Service Policies and Rates

6. TEAM, ON BEHALF OF ITSELF AND FOR THE TEAM AND DRIVERS, UNDERSTANDS AND AGREES THAT NEITHER MICHELIN NOR ITS PARENT, SUBSIDIARIES, OR AFFILIATED COMPANIES MAKE ANY REPRESENTATIONS OR WARRANTIES OF ANY NATURE WITH RESPECT TO ANY TIRES PROVIDED BY MICHELIN UNDER THIS AGREEMENT, EITHER EXPRESS OR IMPLIED AND THAT MICHELIN, ITS PARENT, SUBSIDIARIES, AND AFFILIATED COMPANIES SPECIFICALLY DISCLAIM ALL WARRANTIES, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR PARTICULAR PURPOSE.
7. Acknowledges and agrees that it is of mutual benefit to deter any competitor of Michelin from accessing confidential or semi-confidential tires and agrees that because the tires belong to Michelin, that the team will not release or provide access to any confidential tire to any third party. This obligation applies not only to the confidential tires but to any part or portion of a Michelin tire.
8. Provide full responsibility and liability for any theft or other dishonest acts engaged in by its employees, agents and subcontractors or any theft that may occur by a third party while any confidential or semi-confidential tires are in possession of the team.

Michelin Contacts:

- Ken Payne – kenneth.payne@michelin.com
Technical Director & IMSA Championship Manager
- Robbie Holley – robbie.holley@michelin.com
Operations Manager – GT Daytona, IMSA Prototype Challenge, IMSA Michelin Pilot Challenge
- Perry Hyder – perry.hyder@michelin.com
Operations Manager – Prototype, GT Le Mans

Jackson Motorsports Group Contact:

- Scott Taylor – scott.taylor@jacksonmg.com
Executive Director of Operations
- Evan Weintraub – evan.weintraub@jacksonmg.com
IMSA Sales Director



2019 MICHELIN® IMSA RACE TIRE PRICING

Listed price is per tire – Slick and wet pricing the same – TCR Runs S9M exclusively



SERIES			WeatherTech
TIRE SIZE	CLASS	COMPOUND	PRICE
30/68-18	DPI / LMP2	Semi-Conf	\$625.00
31/71-18	DPI / LMP2	Semi-Conf	\$645.00
30/65-18	GTD	S8M / S9M	\$560.00
30/68-18	GTD	S8M / S9M	\$575.00
31/71-18	GTD	S8M / S9M	\$585.00



SERIES			Michelin Pilot Challenge
TIRE SIZE	CLASS	COMPOUND	PRICE
27/65-18	GS / TCR	S8M / S9M	\$445.00
30/65-18	GS	S8M / S9M	\$560.00
30/68-18	GS	S8M / S9M	\$575.00
31/71-18	GS	S8M / S9M	\$585.00



SERIES			IMSA Prototype Challenge
TIRE SIZE	CLASS	COMPOUND	PRICE
30/65-18	LMP3	S8M	\$560.00
31/71-18	LMP3	S9M	\$585.00